

Appendix 14.3(A)(1)

Business Visitors

Meetings and Consultations

– Business persons attending meetings, seminars, or conferences; or engaged in consultations with business associates.

Research and Design

– Technical, scientific, and statistical researchers conducting independent research or research for an enterprise located in the territory of the other Party.

Growth, Manufacture, and Production

– Purchasing and production management personnel conducting commercial transactions for an enterprise located in the territory of the other Party.

Marketing

– Market researchers and analysts conducting independent research or analysis or research or analysis for an enterprise located in the territory of the other Party.

– Trade fair and promotional personnel attending a trade convention.

Sales

– Sales representatives and agents taking orders or negotiating contracts for goods or services for an enterprise located in the territory of the other Party but not delivering goods or providing services.

– Buyers purchasing for an enterprise located in the territory of the other Party.

Distribution

– Customs brokers providing consulting services regarding the facilitation of the import or export of goods.

After-Sales Service

– Installers, repair and maintenance personnel, and supervisors, possessing specialized knowledge essential to a seller's contractual obligation, performing services or training workers to perform services, pursuant to a

warranty or other service contract incidental to the sale of commercial or industrial equipment or machinery, including computer software, purchased from an enterprise located outside the territory of the Party into which temporary entry is sought, during the life of the warranty or service agreement.

General Service

- Management and supervisory personnel engaging in a commercial transaction for an enterprise located in the territory of the other Party.
- Financial services personnel (insurers, bankers, or investment brokers) engaging in commercial transactions for an enterprise located in the territory of the other Party.
- Public relations and advertising personnel consulting with business associates, or attending or participating in conventions.
- Tourism personnel (tour and travel agents, tour guides, or tour operators) attending or participating in conventions or conducting a tour that has begun in the territory of the other Party.
- Translators or interpreters performing services as employees of an enterprise located in the territory of the other Party.

Definitions

For purposes of this Appendix, **territory of the other Party** means the territory of the Party other than the territory of the Party into which temporary entry is sought.